



## B2B Matching Business Offers – July 2010

Profile ID	Summary
20100719050	A German company specialised in individual engineering concepts and industrial automation is looking for distributors and cooperation partners in Europe.
20100716023	A German company looking for agents, representatives and/or distributors worldwide, who would like to enter the market in Russia / CIS. They will support the co-operation partner with analysis, research and consultancy due to the Russian market. They recruit and train staff. The co-operation partner is supported in the search for investment locations and objects in Russia. The German company also acts as trade agent for aircrafts and commodity products.
20100715030	A Romanian SME specialised in electronic engineering and manufacturing services is offering subcontracting and outsourcing activities on a wide range of services including new product introduction and customer service management over the complete product life cycle
20100714057	A German company active in the distribution of sugar products is looking for partners in the field of logistics, who can store the sugar products and send them by mail to the final customer in their country.
20100714044	A German manufacturer and distributor of high-quality weld studs and weld fasteners is looking for wholesalers and distributors from the metalworking and engineering industry in order to establish a long-term business partnership via a joint distribution agreement and/or joint-venture.
20100714042	Russian company specialized in tour operator activities offers trade intermediary services to promote VIP tours and tours regarding medical tourism in Komi Region.
Profile ID	Summary

20100714041 A German producer of wooden toys for children and adults, called plug-in-figures, is looking for a trade intermediary in Europe to sell its products.

Profile ID	Summary
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20100714035	Bulgarian company specialized in the manufacture and construction of furniture with a unique vision and design is looking for partners for joint venture and financial support and offers the partial patent rights.
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Profile ID	Summary
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20100714033	Russian company specialised in softwood greens processing, manufacture of ecologically pure products for plant protection and other agrochemical products is looking for trade intermediary services.
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Profile ID	Summary
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20100714031	A Romanian company producing candles is looking for trade intermediary services.
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Profile ID	Summary
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20100714010	Russian company engaged in wholesale of mining equipment (industrial air-operated instrumentation of air hammers, riveters, ripping hammers, edgers and drills, concrete breakers, ventilators, block brakes and block hydro pushes, exchange tools, electro tools), is looking for trade intermediary services.
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Profile ID	Summary
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20100714004	Russian company, specializing in manufacture and integration of automation components, is interested in trade intermediary services and is searching for partners for Joint Venture or Outsourcing activity.
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Profile ID	Summary
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20100714001	Russian company engaged in software packages and software for video surveillance and security systems development as well as development of software for intelligent imagery information processing (object recognition), object tracking and object classification is seeking partners for either foundation of a joint venture or to offer subcontracting work.
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Profile ID	Summary
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20100713049	A wine producer- Turkish company based in Antalya- wishes to expand production, operations and market share and therefore is searching for partners who would be interested in a joint venture, merger or exchange of shares and reciprocal production. The company is also interested in potential investors who would like to the buy the whole or a part of the company.
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Profile ID	Summary
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20100713017	Russian company engaged in production and deliveries of cabling and wiring products, is interested in search for trade intermediary services.
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Profile ID	Summary
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20100713012	Russian company involved in wholesale of lumber and log houses is looking for trade intermediary services and potential partner to sale of a complete company or part of it.
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Profile ID	Summary
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20100713007	A Lithuanian company specialized in development of Free Economic Zone activities and services are looking for trade intermediary services.
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Profile ID	Summary
20100713005	Russian company specialized in manufacturing of different radio electronic products, includes radio tubes, integrated and hybrid microcircuits, field-effect transistors, optoelectronic devices, laser emitters, medical therapeutic devices on the base of laser emitters seeks reliable & experienced business partner in all European countries, China, India, USA for distributing services.
Profile ID	Summary
20100712068	Russian company specialized in wholesale trade of food offers trade intermediary services.
Profile ID	Summary
20100712050	Turkish company manufactures 3 different formulations of acetate hemodialysis solutions and reverse osmosis water purification imports consumables used in the hemodialysis therapy. Turkish company offers trade intermediary services, is open to joint venture agreement and offers outsourcing activities for the mentioned field.
Profile ID	Summary
20100712046	A Lithuanian company specialized in production of energy saving lamps is looking for trade intermediary services.
Profile ID	Summary
20100712042	Russian company specialized in logging, sawmilling, planning of wood and manufacturing of lumber is looking for a partner to sell the complete company.
Profile ID	Summary
20100712039	Spanish company with several decades of experience in the agricultural sector regarding onions, potatoes and garlic's, was founded in 2002 with the sole aim of offering its best products to the customers. The company is looking for an importer or any kind of distribution to promote and sell its products in Europe.
Profile ID	Summary
20100712036	German company specializing in the trading of industrial products/services seeks commercial agreements with companies in the following fields: manufacturing of technical products, Hydraulics, Pneumatics, plant engineering and construction, drive technology. The company would represent and trade the products of its partner in an online-portal.
Profile ID	Summary
20100712032	A German start-up company is looking for an European leather ribbons distributor (rolled material) for their jewellery making.
Profile ID	Summary
20100712031	A Romanian company specialized in production of equipments for metallurgical industry; equipments for building material industry; excavators; draglines; front loader; naval equipment; hydraulic cylinders; casting and forging pieces; gear wheels; wheel sets for wagons is looking for a distributor for its products.
Profile ID	Summary

20100712030 Italian company manufacturing plastic products is looking for suppliers of raw materials PVC hard or soft; the company is also looking for intermediary services (preferably large distributors) for its products. The company is also interested in collaboration agreements (reciprocal production) to develop new types of food packaging.

Profile ID	Summary
20100712029	German company specialising in the trading of industrial products and services online, seeks reciprocal cooperation with a manufacturer of lift/elevating platforms for wheel-chair patients. The following specifications are required: Lift/elevating height: 1000 mm, to be used in outside areas, conform to the CE and safety regulations.

Profile ID	Summary
20100712028	Romanian company active in retail sale of electrical household appliances in specialised stores is looking for commercial co-operation: trade intermediary services.

Profile ID	Summary
20100712027	A Romanian company specialized in production of semi-finished steel; flat products; long products; wire rod; coated steels; tubes and pipes is looking for a distributor of its products.

Profile ID	Summary
20100712023	Russian company specialized in game development for mobile devices such as mobile phones supporting Java technology, iPhone/iPod and others offers its service for subcontracting activity and is looking for partners for joint venture organizing, requires trade intermediary service.

Profile ID	Summary
20100712021	A Romanian company specialized in designing, manufacturing and trading of deck equipment is looking for commercial co-operation: Trade Intermediary services and Joint venture.

Profile ID	Summary
20100712016	Serbian producer of gambling equipment is looking trade intermediaries to place products on European market, as well as partners for joint venture.

Profile ID	Summary
20100712014	Russian company specializing in the production of mineral water is interested in finding a distributor for their products.

Profile ID	Summary
20100712012	Russian company - mineral water producer is looking for trade intermediaries of its products.

Profile ID	Summary
20100712002	Korean company, manufacturer of spine implant, is offering to act as a subcontract and is looking for trade intermediaries.

Profile ID	Summary
20100709019	Serbian company engaged in field crops and vegetables production is looking for trade intermediaries and partners for joint venture.

Profile ID	Summary
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20100709017 Greek company specialised in production of building materials seeks partner offering trade intermediary services.

Profile ID	Summary
20100708068	A Hungarian company specialised in the building engineering sector and is offering its services as trade intermediary to foreign companies. Moreover, the Hungarian company would also like to be a subcontractor.

Profile ID	Summary
20100708063	A Hungarian company specialised in business and management consultancy activities would like to become a subcontractor of interested partners.

Profile ID	Summary
20100708060	Russian company that produces pipeline systems of stainless and construction steel, anodized aluminium profiles, formatted details for pouring and packing lines, supplies pipeline armature from stainless steel, pumps, mixers, mixers for clean and food manufactures, is looking for trade intermediaries.

Profile ID	Summary
20100708059	A Swedish company has developed a strap to be used to securely anchor gear in a car boot and other places. The company is looking for distribution partners in Europe.

Profile ID	Summary
20100708054	A Hungarian company specialised in the design and manufacturing of individual components, tools, dealing with turning and milling tasks would like to be a subcontractor of potential partners.

Profile ID	Summary
20100708053	Russian company specialised in manufacture of structural metal products, is looking for trade intermediary services and is also interested in mutual production, offering sub-contraction and outsourcing.

Profile ID	Summary
20100708048	Russian company specialized in timber harvesting, logging and timber supplying is looking for trade intermediary services.

Profile ID	Summary
20100708047	Serbian company, producer of work uniforms, searches for distributor and offers service as subcontractor.

Profile ID	Summary
20100708046	An Armenian company specialised in production of universal apricot lotion for skin care, protection and treatment is looking for trade intermediary services.

Profile ID	Summary
20100708045	Russian company specialised in production of cast aluminium automobile wheels is looking for trade intermediary services.

Profile ID	Summary
20100708039	Russian company which provides to European companies such services as: - support in entering Russian market - helping with organization while interacting with Russian distributors, is offering trade intermediary services, Subcontract/Outsourcing activity and offers help in decision of logistic issues.

Profile ID	Summary
20100708035	Turkish company manufacturing bakery ovens and equipments seeks for distributors and offers subcontracting agreement for the mentioned sector.
Profile ID	Summary
20100708030	Italian company manufacturer of Italian design wood and pellet stoves, wood kitchens and thermo-kitchens, inserts is looking for agents and distributors for its products.
Profile ID	Summary
20100708028	Russian company, specializing in the production and marketing of electronic components, integrated circuits, transistors, diodes, thyristors, power modules offers subcontracting activity for enterprises producing special equipment, communication devices, automobile electronics, home appliances; and is interested in finding sales intermediaries.
Profile ID	Summary
20100708025	A French brand of fashionable accessories for travel and leisure is looking for distributors and agents in European countries with a priority for UK, Germany, Spain, Switzerland and Belgium.
Profile ID	Summary
20100708024	Russian company specialized in design of restaurants and cafes, manufacturing of souvenir ceramics, garden ceramics, and exclusive gifts is looking for trade intermediary services and logistic support.
Profile ID	Summary
20100708023	A small company in the field of creative industries (East Saxony; at the border triangle CZ-DE-PL) is searching for trade intermediary services that are interested in the distribution of music-jingles for virtual surroundings.
Profile ID	Summary
20100708014	Russian company active in IT outsourcing and introduction of IT decisions offers trade intermediary services, joint venture and outsourcing activity.
Profile ID	Summary
20100708011	Russian company specialized in manufacture of oak cooperage (barrels for pickling, preserving, alcoholic beverages, honey), is looking for trade intermediary services and partners interested in reciprocal production organizing.
Profile ID	Summary
20100708010	Russian company specialised in manufacture of medical uniforms and uniforms for the service sector, is looking for distributors and partners for reciprocal production.
Profile ID	Summary
20100708002	Russian company specialized in supplies of polymeric materials from the best European manufactures offers trade intermediary services, franchise and outsourcing activities.

Profile ID	Summary
20100707040	A Hungarian cluster specialised in the field of ICT, innovation offers to be a subcontractor to other companies and is looking for trade intermediary services to expand abroad.
20100707013	Korean company, manufacturer of surgical drapes and gowns, offers to act as a subcontractor and is looking for trade intermediaries.
20100707012	A Hungarian company specialised in the trade of disinfectants, furniture's, (chairs, tables, wardrobes), livestock (pigs, poultries) is looking for business opportunities and trade intermediary services, such as distributors for furniture's. The Hungarian company is also dealing with other business services, warehousing and scientific, technological activities.
20100707008	A Hungarian company specialised in economical solution for significantly reducing engine emissions, increasing their efficiency and improving fuel economy is looking for trade intermediaries.
20100707007	A Hungarian company specialised in manufacturing tools and machines is looking for trade intermediary services and also offer their services as subcontractor.
20100707005	A Hungarian company specialised in the mediation between local (Hungarian) and foreign companies is looking for trade intermediaries who could offer export possibilities for their clients mainly in the sector of machining, plastic and fabricated metal products. They also offer trade intermediary services for a reciprocal production between its clients.
20100706061	Italian company specialized in manufacture of assembled parquet floors is looking for trade intermediary services (representatives, distributors).
20100706059	A Hungarian company specialised in horticulture is looking for trade intermediaries and also offers their services as trade intermediary.
20100706058	Italian company specialized in manufacturing of engines and turbines is looking for trade intermediary services (agents, distributors).
Profile ID	Summary

20100706057 Russian company is active in production and development of protection relay, switching electrical equipment. The company searches for trade intermediaries, partners for scientific researches. The company offers subcontract activities and is looking for partners providing subcontract activities. The company is active in professional development of specialists working in energy complex and offers professional development to the interested companies.

Profile ID	Summary
20100706054	The Hungarian company specialised in manufacturing and distributing wood furniture parts offers its services as subcontracting and trade intermediary.

Profile ID	Summary
20100706052	Russian logistics company renders transportation and logistics services both at Russian and European markets, and consulting services on customs clearance, transportation, warehousing, insurance of cargoes. The company offers logistics and consulting services to European partners interested in delivering of their cargoes to the CIS countries and Russia.

Profile ID	Summary
20100706048	Russian company specialized in wholesale distribution of food ingredients for meat and fish processing is searching for a manufacturer of ingredients (functional additives, spices) for fish processing that would like to have a distributor in the Russian Federation.

Profile ID	Summary
20100706044	Russian company specialised in projecting and assembling of ventilation and air-conditioning systems is looking for joint venture/reciprocal production and offers trade intermediary services.

Profile ID	Summary
20100706043	Croatian company, producer of a patented fully adaptable shoe wardrobe system, unique worldwide, is looking for trade intermediary partners, as well as for joint venture partnership. The company is also offering sale/acquisition of the complete company or a part of it.

Profile ID	Summary
20100706041	Russian company specialised in manufacture and sale of children's and baby's clothes are looking for distributors and partners for joint venture agreements.

Profile ID	Summary
20100706035	Croatian company, specialized in carrying out investment projects whose aims are production, services with high added value and creation of new jobs, is offering/requesting trade intermediary partnership, joint venture, and also requesting partners for transport/logistics.

Profile ID	Summary
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20100706030 Croatian company, specialized in the production of cribs, wood joinery, wooden turned elements and other semi-finished wooden products, is looking for trade intermediary partners, joint venture and reciprocal production partnership.

Profile ID	Summary
20100706017	Croatian company, specialized in manufacturing and exporting dry ice blasting equipment used for industrial cleaning in various industries, is looking for trade intermediary partners.

Profile ID	Summary
20100706013	A Danish company specialized in developing and implementing Business Intelligence Systems is looking for representatives and Franchise agreements.

Profile ID	Summary
20100706011	Croatian company specialized in providing Quality Assurance and testing services, is looking for trade intermediary partners (software vendors who need fast and reliable quality assurance and software testing services) as well as for subcontracting partnership.

Profile ID	Summary
20100706002	Russian company specialized in indoor and outdoor advertising of complete production cycle offers intermediary services and joint venture.

Profile ID	Summary
20100705051	A Hungarian company specialised in manufacturing of dietary supplements is looking for trade intermediaries.

Profile ID	Summary
20100705049	A Hungarian company specialized in the field of car upholstery is offering itself as a subcontractor for any kind of car upholstery works.

Profile ID	Summary
20100705037	A German SME, active in sales of an aid which prevents snoring, is searching for distribution partners. The device, which has to be placed between the teeth before sleeping, prevents blocking of respiratory ducts.

Profile ID	Summary
20100705035	A Lithuanian company specialized in logistics and port stevedoring services is looking for trade intermediary services and offers transport/logistics cooperation.

Profile ID	Summary
20100705031	A Lithuanian company specialized in development of industrial park and production of special purpose clothing is looking for and offering trade intermediary services, requesting subcontracting / outsourcing cooperation.

Profile ID	Summary
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20100705024 Russian company specialised in whole/retail sale of natural ingredients cosmetics (handmade natural soap, therapeutic muds, peloids, balneological agents, thalassotherapy agents, massage oil) produced in Russia and Ukraine is looking for trade intermediary services.

Profile ID	Summary
20100705015	Italian company with a long experience in enterprise application integration field has developed a new software that allows heterogeneous systems to interoperate, even if they do not share the same language or communication protocol. The company is looking for intermediaries and company interested in the software.

Profile ID	Summary
20100705013	A German lawyer and freelance translator (German, English, Spanish) specialised in law, notarised/certified translations, editing, proofreading, text production, text summaries and text research looks for specialised colleagues working in the same fields and languages to provide mother language experiences to each other, expand business, acquire common customers' orders via reciprocal provision of trade intermediary services and/or subcontracting or outsourcing services. Partners are sought in Chile, Ireland, Spain, United Kingdom, and United States.

Profile ID	Summary
20100705011	Korean company, manufacturer of office chair parts, is offering to act as a subcontractor and is looking for trade intermediaries.

Profile ID	Summary
20100705006	A Maltese company specialising in modern technologies (Flash, AJAX, HTML & CSS, ASP.Net, Databases, Rich Internet Applications etc) would like to outsource work from other companies who might not specialise in such technologies or would require extra external resources. The company also looks forward to partner with other firms to promote their high quality services.

Profile ID	Summary
20100705004	Korean company, manufacturer of display and industrial monitors, is offering to act as a subcontractor and is looking for trade intermediaries.

Profile ID	Summary
20100705003	Korean company, manufacturer of flanges, nozzles, and forged fittings, is offering to act as a subcontractor and is looking for trade intermediaries.

Profile ID	Summary
20100705002	Korean company, manufacturer of metal bearings for ship engines and generators, is offering to act as a subcontractor and is looking for trade intermediaries.

Profile ID	Summary
20100702014	A Polish producer of innovative motorbike accessories (main product: crash pads) is building the distribution chain in the EU countries. Company is looking for local business partners who would be interested in wholesale cooperation.

Profile ID	Summary
20100702011	A Swedish company has developed and is selling a saddle bag that suits most horseback riding saddles. The company is looking for distribution partners in Europe.
Profile ID	Summary
20100702002	A Romanian company specialized in design and execution of electrical installations is looking for commercial co-operation: Trade Intermediary services and Joint venture.
Profile ID	Summary
20100701024	A Danish SME specialised in consultancy and production by 5 different casting methods is looking for subcontracting opportunities. The company has its own production facilities for low pressure die casting in Denmark and through closely related partners in Denmark, Turkey and China they are able to deliver first class production to competitive prices within sand casting, gravity die casting, precision casting, and high pressure die casting.
Profile ID	Summary
20100701021	A Hungarian subsidiary of a German company is offering its free manufacturing capacity for any electrical control panels and switch boards as subcontractor/outsourcing partner to European partners.
Profile ID	Summary
20100701019	A Hungarian company specialised in the field of mechanical engineering (grinding and producing cutting tools) is looking for trade intermediaries (distributors, representatives).
Profile ID	Summary
20100701014	A Hungarian company operating in the field of machinery construction and assembly is looking for distribution possibilities and offering its free capacity mainly in the field of silo and containers manufacturing and any kind of special independent steel structure manufacturing to be a subcontractor/outsourcing partner.
Profile ID	Summary
20100701007	A Romanian company which activities are focused on software process (application software, drives, design)is looking for commercial co-operation: Trade Intermediary services and Joint venture.
Profile ID	Summary
20100701003	A German company specialised in IT security and software development services offers data encryption and compression products compatible across a range of operating systems: MVS, VSE, BS2000/OSD, most UNIX® derivates, OS/2 and Win32. The company is looking for reciprocal trade cooperation and joint venture partners in Europe. They also would be interested in selling the company.
Profile ID	Summary
20100630046	Romanian company, producer of metallic construction works with high standards of quality is looking for agents, representative and is also interested to be subcontractor
Profile ID	Summary

20100630034 A Lithuanian company specialized in production and designing of metal ware and mechanisms for various purposes is looking for subcontracting/outsourcing possibilities.

Profile ID	Summary
20100630030	A Romanian company, which activities are focused on production of tubes (pipes) of steel is looking for joint venture and trade intermediary services.

Profile ID	Summary
20100630029	A Lithuanian company specialized in shipbuilding, ship repair, conversion and upgrade projects offers subcontracting/outsourcing partnership.

Profile ID	Summary
20100630027	A Romanian company, which activities are focused on manufacturing of computers and electronic equipments is requiring trade intermediary services and is also offering subcontracting activities.

Profile ID	Summary
20100630023	A Romanian company which activities are focused on production of vegetable oils and biodiesel is looking for partners to act as trade intermediaries.

Profile ID	Summary
20100630022	Romanian company specialized in natural flavoring chemicals, plant extracts and essential oils production is looking for distributor for its products and also reciprocal production partners.

Profile ID	Summary
20100630017	Catalan company (Spain) with 27 years of experience in the field of packaging cosmetics, hygiene products and wet wipes in individual sachets offers itself as subcontractors. Companies from France, United Kingdom, Belgium, Ireland, Netherlands, Germany and Austria are welcomed.

Profile ID	Summary
20100630011	Romanian company specialized in the manufacture of products of wood, articles of cork, straw and plaiting materials and also in the manufacture of furniture, is requiring trade intermediary services for its wood products. The company is also looking for reciprocal production for components used in the manufacturing of furniture for children.

Profile ID	Summary
20100630009	A Swedish company specialised in sales consultancy services to companies within the ICT industry is offering subcontracting of sales and marketing activities to companies interested in entering the Nordic market. The company is looking for partners in Europe.

Profile ID	Summary
20100630008	A Lithuanian company specialized in education - foreign language teaching is looking for trade intermediaries (representatives or agents).

Profile ID	Summary
20100630007	A Lithuanian company specialized in logistics and transportation is looking trade intermediary services and transport/logistics cooperation partners.
20100630006	A Lithuanian company specializing in web development products and e-business solutions is looking for trade intermediary services and offers subcontracting/outsourcing cooperation reciprocal production possibilities.
20100630005	Cypriot company provides Corporate Support (Secretarial support, Accounting, etc) to potential clients and is looking for cooperation with foreign service providers who have clients that are interested in companies from Cyprus. Moreover, the company provides consultancy services regarding European and National funding programs (trade intermediary and subcontracting offer).
20100630004	Company from Cyprus, leading importer and retailer of furniture, garden furniture, household goods and decorative items is looking for companies offering a franchise in related products or for companies interested in a joint venture for expanding their business in Cyprus.
20100630003	A Lithuanian company specialized in giving services related to carriage of cargo by sea and land transport offers transport/logistics cooperation and trade intermediary services.
20100629036	A Hungarian company specialised in transport in Europe is looking for co-operation partners, offering its transport and logistic services as subcontractor.
20100629025	A Spanish company specialised in natural cork and wood products, specifically cork, pellets, sawdust and charcoal for chimneys and wood stoves, is looking for distributors to sell its products in Europe.
20100629017	An Italian wine house is looking for agents, representatives, importers, distributors of its high quality wines. Moreover, the company is looking for collaboration in the reciprocal production of wines.
20100629013	Spanish event organizer is offering their services as subcontractor for companies willing to organize an event in Spain.
20100629012	A Czech company specialized in production of textile and plush toys and hand puppets are looking for distributors and trade agents.

Profile ID	Summary
20100629011	UK franchise company providing a range of franchising services is looking for Master Franchise Owners to provide an excellent franchise consultancy service and is also interested in joint venture agreements with other Franchise consultancies.
20100629010	A Lithuanian company specializing in engineering project management, industrial assembly, rope access and ship repair is looking for trade intermediary services and subcontracting/outsourcing activity cooperation.
20100629008	A Lithuanian company specializing in production of blowmolding machines and PET containers is looking for trade intermediary services and offers outsourcing/subcontracting cooperation.
20100629006	A Turkish company specialized in manufacturing and trade of wood products (construction wood, wood pallets etc.) is looking for trade intermediary services.
20100629004	A Lithuanian company specializing in customs brokerage, logistics and transport services is looking for trade intermediary and offers transport/logistics cooperation.
20100629001	A Lithuanian company specializing in warehousing and logistics offers transport /logistics cooperation.
20100223029	Spanish company manufacturer and commercializer of all kind of furniture is looking for commercial intermediaries.
20090624071	A Hungarian company specialised in puller, pusher and torsional spring's production is looking for trade intermediaries and is offering its services as subcontractor.